State: Arkansas Filing Company: Ameritas Life Insurance Corp.

TOI/Sub-TOI: A03I Individual Annuities - Deferred Variable/A03I.002 Flexible Premium

**Product Name:** UVA 5-13 and NLVA 5-13 - Variable Applications

Project Name/Number: UVA 5-13 and NLVA 5-13 - Variable Applications/UVA 5-13 and NLVA 5-13 - Variable Applications

# Filing at a Glance

Company: Ameritas Life Insurance Corp.

Product Name: UVA 5-13 and NLVA 5-13 - Variable Applications

State: Arkansas

TOI: A03I Individual Annuities - Deferred Variable

Sub-TOI: A03I.002 Flexible Premium

Filing Type: Form

Date Submitted: 01/23/2013

SERFF Tr Num: AMFA-128814917

SERFF Status: Closed-Approved-Closed

State Tr Num:

State Status: Approved-Closed

Co Tr Num: A-UVA-NLVA-MAY2013

Implementation 05/01/2013

Date Requested:

Author(s): Cindy Meyer, Pat Peterson, Teri Tran, Joanne Friend

Reviewer(s): Linda Bird (primary)

Disposition Date: 01/30/2013

Disposition Status: Approved-Closed

Implementation Date:

State Filing Description:

SERFF Tracking #: AMFA-128814917 State Tracking #:

Company Tracking #: A-UVA-NLVA-MAY2013

State: Arkansas Filing Company: Ameritas Life Insurance Corp.

TOI/Sub-TOI: A03I Individual Annuities - Deferred Variable/A03I.002 Flexible Premium

**Product Name:** UVA 5-13 and NLVA 5-13 - Variable Applications

Project Name/Number: UVA 5-13 and NLVA 5-13 - Variable Applications/UVA 5-13 and NLVA 5-13 - Variable Applications

#### **General Information**

Project Name: UVA 5-13 and NLVA 5-13 - Variable Status of Filing in Domicile: Pending

**Applications** 

Project Number: UVA 5-13 and NLVA 5-13 - Variable Date Approved in Domicile:

**Applications** 

Requested Filing Mode: Review & Approval Domicile Status Comments: Explanation for Combination/Other: Market Type: Individual

Submission Type: New Submission Individual Market Type:

Overall Rate Impact: Filing Status Changed: 01/30/2013
State Status Changed: 01/30/2013

Deemer Date: Created By: Teri Tran

Submitted By: Teri Tran Corresponding Filing Tracking Number:

Filing Description:

RE: Ameritas Life Insurance Corp.

NAIC No.: 0943-61301 FEIN No.: 47-0098400

Forms:

UVA 5-13 Application for Flexible Premium Deferred Variable Annuity NLVA 5-13 Application for Flexible Premium Deferred Variable Annuity

Enclosed for your review and approval are the above-referenced application forms. These applications replace forms previously approved by your Department. These forms will become effective May 1, 2013 or upon approval, whichever is later.

#### UVA 5-13

This form replaces UVA 5-12, previously approved on 06/18/2012, under tracking number AMFA-128441880. This application is used with policy form 4888 AR, a flexible premium deferred variable annuity, also previously approved by your Department. Revisions have been made to the Advisory Agreement and Allocation sections of the application in correlation with changes to investment options becoming effective on May 1, 2013. The application has also been updated in conjunction with company re-branding efforts. This UVA form, including any future revisions to the form, will continue to be used under the electronic application/e-signature process as authorized by your Department on 09/04/2012.

#### NLVA 5-13

This form replaces NLVA 7-12, previously approved on 08/03/2012, under tracking number AMFA-128567349. This application is used with policy form 6150 AR, a flexible premium deferred no load variable annuity, also previously approved by your Department. Revisions have been made to the Advisory Agreement and Allocation sections of the application in correlation with changes to investment options becoming effective on May 1, 2013. The application has also been updated in conjunction with company re-branding efforts.

No part of this filing contains any unusual or possibly controversial items from normal company or industry standards.

Due to the possibility that different printers will have varying font and layout requirements, we reserve the right to adjust the page formats to conform to these requirements. Changes could include page breaks and renumbering of pages. No change in language will occur without prior approval by the Department.

State: Arkansas Filing Company: Ameritas Life Insurance Corp.

TOI/Sub-TOI: A03I Individual Annuities - Deferred Variable/A03I.002 Flexible Premium

**Product Name:** UVA 5-13 and NLVA 5-13 - Variable Applications

Project Name/Number: UVA 5-13 and NLVA 5-13 - Variable Applications/UVA 5-13 and NLVA 5-13 - Variable Applications

If you should have any questions, please do not hesitate to contact me at 800-745-1112, ext. 87899, by fax at 402-467-7956, or e-mail ttran@ameritas.com.

# **Company and Contact**

#### **Filing Contact Information**

Teri Tran, Contract Analyst ttran@ameritas.com

5900 O Street 800-745-1112 [Phone] 87899 [Ext]

P O Box 81889 402-467-7956 [FAX]

Lincoln, NE 68501-1889

**Filing Company Information** 

Ameritas Life Insurance Corp. CoCode: 61301 State of Domicile: Nebraska

5900 O Street Group Code: 943 Company Type:
P O Box 81889 Group Name: State ID Number:

Lincoln, NE 68501-1889 FEIN Number: 47-0098400

(800) 756-1112 ext. [Phone]

# **Filing Fees**

Fee Required? Yes

Fee Amount: \$100.00

Retaliatory? No

Fee Explanation: \$50/form X 2 forms

Per Company: No

Company	Amount	<b>Date Processed</b>	Transaction #	
Ameritas Life Insurance Corp.	\$100.00	01/23/2013	66798739	

State: Arkansas Filing Company: Ameritas Life Insurance Corp.

TOI/Sub-TOI: A03I Individual Annuities - Deferred Variable/A03I.002 Flexible Premium

**Product Name:** UVA 5-13 and NLVA 5-13 - Variable Applications

Project Name/Number: UVA 5-13 and NLVA 5-13 - Variable Applications/UVA 5-13 and NLVA 5-13 - Variable Applications

# **Correspondence Summary**

# **Dispositions**

Status	Created By	Created On	Date Submitted
Approved-Closed	Linda Bird	01/30/2013	01/30/2013

State: Arkansas Filing Company: Ameritas Life Insurance Corp.

TOI/Sub-TOI: A03I Individual Annuities - Deferred Variable/A03I.002 Flexible Premium

**Product Name:** UVA 5-13 and NLVA 5-13 - Variable Applications

Project Name/Number: UVA 5-13 and NLVA 5-13 - Variable Applications/UVA 5-13 and NLVA 5-13 - Variable Applications

# **Disposition**

Disposition Date: 01/30/2013

Implementation Date: Status: Approved-Closed

Comment:

Rate data does NOT apply to filing.

Schedule	Schedule Item	Schedule Item Status	Public Access
Supporting Document	Flesch Certification		Yes
Supporting Document	Application		No
Supporting Document	Life & Annuity - Acturial Memo		No
Supporting Document	Statement of Variability		Yes
Form	Application for Flexible Premium Deferred Variable Annuity		Yes
Form	Application for Flexible Premium Deferred Variable Annuity		Yes

State: Arkansas Filing Company: Ameritas Life Insurance Corp.

TOI/Sub-TOI: A03I Individual Annuities - Deferred Variable/A03I.002 Flexible Premium

**Product Name:** UVA 5-13 and NLVA 5-13 - Variable Applications

Project Name/Number: UVA 5-13 and NLVA 5-13 - Variable Applications/UVA 5-13 and NLVA 5-13 - Variable Applications

# **Form Schedule**

Lead	Lead Form Number: UVA 5-13								
Item No.	Schedule Item Status	Form Name	Form Number	Form Type	Form Action	Action Specif	ic	Readability Score	Attachments
1		Application for Flexible Premium Deferred Variable Annuity	UVA 5-13	AEF	Revised	Previous Filing Number: Replaced Form Number:	AMFA- 128441880 UVA 5-12	0.000	UVA 5-13- Bracketed.pdf
2		Application for Flexible Premium Deferred Variable Annuity	NLVA 5-13	AEF	Revised	Previous Filing Number: Replaced Form Number:	AMFA- 128567349 NLVA 7-12	0.000	NLVA 5-13- Bracketed.pdf

Form Type Legend:

	g		
ADV	Advertising	AEF	Application/Enrollment Form
CER	Certificate	CERA	Certificate Amendment, Insert Page, Endorsement or Rider
DDP	Data/Declaration Pages	FND	Funding Agreement (Annuity, Individual and Group)
MTX	Matrix	NOC	Notice of Coverage
ОТН	Other	OUT	Outline of Coverage
PJK	Policy Jacket	POL	Policy/Contract/Fraternal Certificate
POLA	Policy/Contract/Fraternal Certificate: Amendment, Insert Page, Endorsement or Rider	SCH	Schedule Pages

# **application** Overture Medley® Variable Annuity

1010-V



**Ameritas Life Insurance Corp.** [ P.O. Box 82550, Lincoln, NE 68501-2550 / 800-745-1112 / Fax 402-467-7335 ] (Client Service Office)

Please print clearly in black link. This form will be photocopied.		
<b>1. Owner</b> You will receive all correspondence at this address. If the of the Trust with the application. (SSN refers to Social Security Number.	Owner is a Trust, give Trust Name, Trustee and Trust Date, and submit a copy EIN refers to Employer Identification Number.)	
Full Name	U.S. Citizen: Yes No Sex: Male Female	
SSN / EIN		
Address		
City/State/ZIP		
E-mail Address		
Joint Owner (Optional)		
Full Name	U.S. Citizen: Yes No Sex: Male Female	
SSN / EIN	Date of Birth	
Address		
City/State/ZIP	Daytime Phone	
E-mail Address		
2. Annuitant Complete only if different from Owner.		
Full Name	U.S. Citizen: Yes No Sex: Male Female	
SSN	Date of Birth	
Address		
City/State/ZIP		
E-mail Address		
Joint Annuitant (Optional)		
Full Name	U.S. Citizen: Yes No Sex: Male Female	
SSN	Date of Birth	
Address	Relationship to Owner	
City/State/ZIP	Daytime Phone	
E-mail Address		
3. Beneficiary If you chose Joint Owners, both owners must be na	med primary beneficiaries. If left blank, the beneficiary will be the estate of the ass shall be paid equally to the survivor or survivors. Please provide full names.	
Primary	Contingent	
Name	-	
Relationship to Owner Relationship to Owner		
ISN / EIN SSN / EIN		
	Date of Birth or Trust	
	Name	
	Relationship to Owner	
SSN / EIN SSN / EIN		
Date of Birth or Trust Date of Birth or Trust		

	uity   se sele	Plan Type	Qualified 457 Deferred Co 401(a) Pension/ 401(k) Profit Sh	Profit Sharing 408(k) SEP-IRA (Regular Contribution)			
5. Rid Step		Select your Withdrawal Charge Opt ☐ 9-Year ☐ 7-Year Default — no cost	ion:	☐ No Withdrawal Charge  Plans with GLWB may also choose this option			
Step	p #2	Optional Riders:					
	1	A. Guaranteed Lifetime Withdrawal Benefit (GLWB)  Available at issue for ages 50-85. For Joint Spousal, both spouses must be at least age 50.  Participation in the GLWB Model program is required. See Allocation section.					
		☐ Accumulation Phase ☐ Single Life ☐ Joint Spousal* (Nonqualified) ☐ Joint Spousal (IRA, SEP-IRA, SIMPLE IRA, and Roth IRA) Completion of GLWB Election Request Form (AG 5226) is also required		<ul> <li>Withdrawal Phase</li> <li>Completion of GLWB Election Request</li> <li>Form (AG 5226) is also required</li> <li>☐ Single Life</li> <li>☐ Joint Spousal* (Nonqualified)</li> <li>☐ Joint Spousal (IRA, SEP-IRA,</li> <li>SIMPLE IRA, and Roth IRA)</li> </ul>			
		*Spouse must be named Joint Annuitant/Owner and both spouses must be named primary beneficiary.					
		Select from B or C					
	I	3. When selecting 9-year, 7-year or 5-year		C. When selecting No Withdrawal Charge:			
		Withdrawal Charge:  ☐ Minimum Premium  Initial premium less than \$25,	,000	<ul><li>Guaranteed Minimum Death Benefit - Annual Step-Up Not available if over age 70</li></ul>			
		Free Partial Withdrawal - 10% Policy Value Required for GLWB if selected in A above					
		Guaranteed Minimum Death Not available if over age 70 Annual Step-Up 5% Roll-Up Greater of Step-Up or 5% Estate Protection Estate Protection Benefit Expanded Estate Protectio	Roll-Up				
MPORT	ANT!	emium All premium checks must be made check payable to the agent/register					
		osed with this application\$_	-	☐ Direct Transfer			
		Payment		Direct Rollover			
		ange		Participant Rollover			
				Roth Conversion			
				☐ Total Payment \$			

a particular purchaser of a variable annuity. If the Applicant chooses not to do so, the agent/registered representative must complete the following items to the best of his/her knowledge.
☐ Check this box if the information was not provided by the Applicant.
a. Income for the past 12 months
b. Projected income for the next 12 months
c. Tax Bracket
d. Approximate liquid net worth (excluding home)
e. Is the Proposed Owner(s) in good health on the application date? Yes  No (If no, explain)  Annuitant(s)?
f. Owner's Occupation(s)
g. Employer Name and Address
Investment Objectives Check at least one. Multiple objectives can ranked based on importance to you. Primary = 1, Secondary = 2, etc. Long Term GainShort Term GainIncomeTax AdvantagedSafety of Principal
Risk Tolerance Rank based on your level of risk. Tolerable = 1, least Tolerable = 4.
Low RiskModerate RiskSpeculative RiskHigh Risk
All Registered Representatives must provide their Broker/Dealer with client information applicable to suitability. (See your Broker/Dealer for details.)
Supervisory Principal's Signature

Applicants are urged to supply information in order that the agent/registered representative may make an informed judgment as to the suitability for

#### 8. Investment Advisory Agreement for Model Asset Allocation Not applicable to GLWB Models

In selecting to participate in the Model Asset Allocation program using the Asset Allocation tool, I understand:

7. Suitability Information

Complete in Owner's (Applicant's) presence.

- I am giving Ameritas Investment Corp. ("AIC"), an affiliate of Ameritas Life Insurance Corp. ("Ameritas Life"), discretionary authority to serve as my investment adviser for the program solely for purposes of developing asset allocation models and periodic updates to the models, and to instruct Ameritas Life to allocate my premiums and policy values pursuant to the model I select and any changes to the model by AIC. I am not retaining AIC as my investment adviser for any other financial planning purposes, unless agreed to expressly in writing. There is no additional charge for selecting the Model Asset Allocation program.
- I must decide whether to participate in the program and which model is best for me. AIC will not make this decision for me. The Asset Allocation Questionnaire is only a tool to assist me. I may consult my own financial professional to help me.
- If I ever direct Ameritas Life to allocate my premiums or policy value to portfolios not included in the models, I will no longer receive updates to the models and this limited advisory agreement will terminate.
- AIC and Ameritas Life may be subject to competing interests that have the potential to influence AIC's decision making with regard to the models, including revenue sharing from portfolios, and additional advisory fees and principal underwriting fees. These potential conflicts are disclosed in the Policy prospectus and AIC's Form ADV Part 2A, Appendix 1, which I acknowledge having received, and the Policy Statement of Additional Information, which I have the opportunity to obtain.
- AIC or Ameritas Life may terminate or change its available asset allocation program(s) at any time.
- This Agreement is effective upon receipt and approval by Ameritas Life and AIC of my election to participate.

9. Allocation			
GLWB Models Required with GLWB Rider. Investment Advisory Agreement for Model Asset Allocation above does NOT apply. Choose one.  GLWB Model – Balanced GLWB Model – Moderate GLWB Model – Conservative ]	Investment Level Asset Allocation Models Not available with GLWB Rider. Investment Advisory Agreement for Model Asset Allocation above APPLIES.  Choose one of the following models OR select your own Individual Investment Options below. The models will be rebalanced quarterly.  [ Aggressive Model		
<b>Individual Investment Options</b> <i>Not available</i> Use whole percentages only. Must total 100%.	e with GLWB Rider		
If Dollar Cost Averaging, a portion must be invest Averaging section of the Optional Program form ${\bf r}$	ed in the Money Market Fund or Fixed Account (see nust be completed.	e prospectus for restrictions) and the Dollar Cost	
The Alger Portfolios% Alger Balanced Portfolio, Class I-2	Fidelity® Variable Insurance Products% Fidelity® VIP Asset Manager <sup>SM</sup>	MFS® Variable Insurance Trust MFS® New Discovery Series,	
American Century Investments	Portfolio, Service Class 2	Initial Class	
Calvert Variable Series, Inc. % Calvert VP Income Portfolio % Calvert VP Money Market Portfolio % Calvert VP Small Cap Growth Portfolio % Calvert VP SRI Balanced Portfolio % Calvert VP SRI Equity Portfolio % Calvert VP SRI Strategic Portfolio  Dreyfus Investment Portfolios % Dreyfus MidCap Stock Portfolio,	Portfolio, Class II	The Universal Institutional Funds, Inc. % UIF Emerging Markets Equity Portfolio,	
VIP Portfolio, Class A% DWS Global Thematic VIP Portfolio, Class A	Series I		

## 11. Telephone Authorization Unless waived, the Owner and Representative will have automatic telephone transfer authorization. I elect **NOT** to have telephone authorization. I elect **NOT** to have my Registered Representative have transfer authorization I hereby authorize and direct Ameritas Life to make allowable transfers of funds or reallocation of net premiums among available subaccounts based upon instructions received by telephone from: a) myself, as Owner; b) my Agent/Registered Representative in Section 15 below; and c) the person(s) named below. Ameritas Life will not be liable for following instructions communicated by telephone that it reasonably believes to be genuine. Ameritas Life will employ reasonable procedures, including requiring the policy number to be stated, tape recording all instructions, and mailing written confirmations. If Ameritas Life does not employ reasonable procedures to confirm that instructions communicated by telephone are genuine. Ameritas Life may be liable for any losses due to unauthorized or fraudulent instructions. Name per (c) above: SSN Address: (This is not to be used for Fee Advisor authorization.) I understand: a) all telephone transactions will be recorded: and b) this authorization will continue in force until the authorization is revoked by either Ameritas Life or me. The revocation is effective when received in writing or by telephone by the other party. 12. Replacement Information If yes, complete Replacement Notice if required by State Law.

#### 13. For your protection, please read the following notice:

10. Additional Information

Other than in those states listed below, we are required to warn you of the following: Subject to the incontestability provisions of the policy, any person who knowingly and with intent to defraud provides false, incomplete, or misleading information in an application for insurance, or who knowingly presents a false or fraudulent claim for payment of a loss or benefit, is guilty of a crime and may be subject to fines and criminal penalties, including imprisonment. In addition, insurance benefits may be denied if false information provided by an applicant is materially related to a claim.

**NOTE FOR COLORADO RESIDENTS:** It is unlawful to knowingly provide false, incomplete, or misleading facts or information to an insurance company for the purpose of defrauding or attempting to defraud the Company. Penalties may include imprisonment, fines, denial of insurance, and civil damages. Any insurance company or agent of an insurance company who knowingly provides false, incomplete, or misleading facts or information to a policy holder or claimant for the purpose of defrauding or attempting to defraud the policy holder or claimant with regard to a settlement or award payable from insurance proceeds shall be reported to the Colorado Division of Insurance within the Department of Regulatory Agencies.

**NOTE FOR DISTRICT OF COLUMBIA AND RHODE ISLAND RESIDENTS:** Any person who knowingly and willfully presents a false or fraudulent claim for payment of a loss or benefit, or who knowingly and willfully presents false information in an application for insurance is guilty of a crime and may be subject to fines and confinement in prison.

**NOTE FOR GEORGIA, KANSAS, NEBRASKA AND TEXAS RESIDENTS:** Any person who knowingly and with intent to defraud provides false, incomplete, or misleading information in an application for insurance, or who knowingly presents a false or fraudulent claim for payment of a loss or benefit, may be guilty of a crime and may be subject to fines and criminal penalties, including imprisonment. In addition, insurance benefits may be denied if false information provided by an applicant is materially related to a claim.

NOTE FOR MAINE RESIDENTS: It is a crime to knowingly provide false, incomplete or misleading information to an insurance company for the purpose of defrauding the company. Penalties may include imprisonment, fines or a denial of insurance benefits.

**NOTE FOR NEW JERSEY RESIDENTS:** Any person who includes any false or misleading information on an application for an insurance policy is subject to criminal and civil penalties.

**NOTE FOR NEW MEXICO RESIDENTS:** ANY PERSON WHO KNOWINGLY PRESENTS A FALSE OR FRAUDULENT CLAIM FOR PAYMENT OF A LOSS OR BENEFIT OR KNOWINGLY PRESENTS FALSE INFORMATION IN AN APPLICATION FOR INSURANCE, IS GUILTY OF A CRIME AND MAY BE SUBJECT TO CIVIL FINES AND CRIMINAL PENALTIES.

**NOTE FOR OKLAHOMA RESIDENTS:** Subject to the incontestability provisions of the policy, any person who knowingly and with intent to defraud provides false, incomplete, or misleading information in an application for insurance, or who knowingly presents a false or fraudulent claim for payment of a loss or benefit, is guilty of a crime and may be subject to fines and criminal penalties, including imprisonment.

**NOTE FOR PENNSYLVANIA RESIDENTS:** Any person who knowingly and with intent to defraud any insurance company or other person files an application for insurance or statement of claim containing any materially false information or conceals for the purpose of misleading information concerning any fact material thereto commits a fraudulent insurance act, which is a crime and subjects such person to criminal and civil penalties.

**NOTE FOR VERMONT RESIDENTS:** Any person who knowingly presents a false statement in an application for insurance may be guilty of a criminal offense and subject to the penalties under state law.

**NOTE FOR VIRGINIA RESIDENTS:** Any person who, with intent to defraud or knowing that he is facilitating a fraud against an insurer, submits an application or files a claim containing a false or deceptive statement may have violated state law.

#### 14. Acknowledgment

- a. I (We) hereby represent to the best of my (our) knowledge and belief that each of the statements and answers contained above are full, complete, and true.
- b. I (We) certify that the Social Security Number or Employer Identification Number shown above is correct.
- c. The Annuity Date is the later of five policy years or age 85 unless otherwise requested.
- d. I (We) have been given a current Prospectus for this variable annuity which explains insurance-related charges.
- e. I (We) acknowledge that I (we) have received the asset allocation brochure, if applicable.
- f. If you are purchasing this policy for use in a tax-qualified plan, please acknowledge the following: I have been informed and understand that a tax-deferred accrual feature is provided through my tax-qualified plan and this annuity does not provide any additional tax-deferral benefit. In addition, I am also acknowledging that I am purchasing this annuity policy for use in a tax-qualified plan because of its features and/or benefits other than tax-deferral (such as the lifetime income option, available death benefit and/or maximum guarantee fees).

Check here if you wish to receive a copy of the Statement of Additional Information.

g.	I (We) understand that policy values may increase or decrease according to the investment experience of the Separate Account and
	that the dollar amounts are not guaranteed. I (We) believe this policy is appropriate to meet my investment objectives and anticipate
	financial needs.

Dated at(City)	On this Date (State)
(Orty)	(State)
X	X
Signature of Owner	Signature of Joint Owner (if applicable)
X	X
Signature of Annuitant if other than Owner	Signature of Joint Annuitant If other than Joint Owner (if applicable)
Title of Officer or Trustee	Title of Officer or Trustee

1	5. Agent/Registered Representative Statement (Mu	ust check appropriate box)					
a.	Does the Owner (Applicant) have any existing life insurance policies or annuity contracts?						
b.	Do you have any knowledge or reason to believe that replacement of existing life insurance policies or annuity contracts may be involved?						
C.	Did you see the Owner (Applicant) at the time of application com	pletion?					
	If yes, you must positively identify the Owner with an unexp acceptable forms are: Driver's License, Passport, Military ID						
	Form of ID used for Owner	ID#	Expiration Date				
	Form of ID used for Joint Owner (if applicable)	ID #	Expiration Date				
	If no, you must submit a copy of an unexpired government-is	ssued picture form of ID with t	this application.				
	hat was or will be the source of funds used to apply for the policy						
	Checking Account Savings Account Proceeds from	Investments Inheritance	Other				
	ertify that: 1) the information provided by the Owner has been acc d 3) I have reasonable grounds to recommend the purchase of th						
X	gnature of Agent/Registered Representative						
Si	gnature of Agent/Registered Representative		Date				
Pr	int Name Here	Agent/RR Code / Percentage	Agency or Broker/Dealer				
X	gnature of Agent/Registered Representative						
Si	gnature of Agent/Registered Representative		Date				
Pr	int Name Here	Agent/RR Code / Percentage	Agency or Broker/Dealer				

# **application** Variable Annuity

**Ameritas Life Insurance Corp.** [ P.O. Box 81889, Lincoln, NE 68501-1889 / 800-255-9678 / Fax 402-467-7335 ] (Client Service Office)

Please print clearly in black ink. This form will be photocopied.	
<b>1. Owner</b> You will receive all correspondence at this address. If the of the Trust with the application. (SSN refers to Social Security Number.	Owner is a Trust, give Trust Name, Trustee and Trust Date, and submit a copy EIN refers to Employer Identification Number.)
Full Name	U.S. Citizen: Yes No Sex: Male Female
SSN / EIN	Date of Birth
Address	Date of Trust
City/State/ZIP	Daytime Phone
E-mail Address	
Joint Owner (Optional)	
Full Name	U.S. Citizen: Yes No Sex: Male Female
SSN / EIN	Date of Birth
Address	Relationship to Owner
City/State/ZIP	
E-mail Address	
2. Annuitant Complete only if different from Owner.	
Full Name	U.S. Citizen: Yes No Sex: Male Female
SSN	
Address	
City/State/ZIP	
E-mail Address	
Joint Annuitant (Optional)	
Full Name	U.S. Citizen: Yes No Sex: Male Female
SSN	Date of Birth
Address	
City/State/ZIP	
E-mail Address	
<b>3. Beneficiary</b> If you chose Joint Owners, both owners must be nan Owner. Unless otherwise indicated, multiple beneficiaries of the same class	ned primary beneficiaries. If left blank, the beneficiary will be the estate of the s shall be paid equally to the survivor or survivors. Please provide full names.
Primary	Contingent
Name	Name
Relationship to Owner	Relationship to Owner
SSN / EIN	SSN/EIN
Date of Birth or Trust	Date of Birth or Trust
Name	Name
Relationship to Owner	Relationship to Owner
SSN / EIN	SSN/EIN
Date of Birth or Trust	

ANNUITY PAYMENTS AND TERMINATION VALUES PROVIDED BY THIS CONTRACT ARE VARIABLE AND ARE NOT GUARANTEED AS TO FIXED DOLLAR AMOUNT.

4. Annuity Plan Type Please select one  Nonqualified	Qualified  ☐ 408(b) IRA ☐ 408(p) SIMPLE IRA ☐ 401(a) Pension/Profit Sharing ☐ 408(k) SEP-IRA ☐ 408(a) Roth IRA ☐ 401(k) Profit Sharing
<b>5. Initial Premium</b> Please indicate the source(s) of <b>IMPORTANT!</b> All premium checks must be made	
Do not make check payable to the agent/registered	representative or leave the payee blank.
$\square$ Check enclosed with this application \$	Direct Transfer \$
Tax Year for Payment	Direct Rollover
1035 Exchange	Participant Rollover \$
	☐ Total Payment
6. Optional Rider	
Guaranteed Lifetime Withdrawal Benefit (GLWB)  Available at issue for ages 50-85. For Joint Spousal, be Participation in the GLWB Model program is required. S	
Accumulation Phase	Withdrawal Phase
☐ Single Life	Completion of GLWB Election Request
Joint Spousal* (Nonqualified)	Form (AG 5226) is also required  ☐ Single Life
☐ Joint Spousal (IRA, SEP-IRA, SIMPLE IRA, and Roth IRA)	☐ Joint Spousal* (Nonqualified)
Completion of GLWB Election Request Form (AG 5226) is also required	☐ Joint Spousal (IRA, SEP-IRA, SIMPLE IRA, and Roth IRA)
*Spouse must be named Joint Annuitant/Owner and	both spouses must be named primary beneficiary.
7. Investment Advisory Agreement for Mode	el Asset Allocation Not applicable to GLWB Models
In selecting to participate in the Model Asset Allocation $ \\$	
investment adviser for the program solely for purpose Ameritas Life to allocate my premiums and policy val	liate of Ameritas Life Insurance Corp. ("Ameritas Life"), discretionary authority to serve as my es of developing asset allocation models and periodic updates to the models, and to instruct ues pursuant to the model I select and any changes to the model by AIC. I am not retaining planning purposes, unless agreed to expressly in writing. There is no additional charge for
• I must decide whether to participate in the program a Questionnaire is only a tool to assist me. I may consu	and which model is best for me. AIC will not make this decision for me. The Asset Allocation lt my own financial professional to help me.
• If I ever direct Ameritas Life to allocate my premiums models and this limited advisory agreement will term	or policy value to portfolios not included in the models, I will no longer receive updates to the inate.
including revenue sharing from portfolios, and addition	nterests that have the potential to influence AIC's decision making with regard to the models, and advisory fees and principal underwriting fees. These potential conflicts are disclosed Appendix 1, which I acknowledge having received, and the Policy Statement of Additional
AIC or Ameritas Life may terminate or change its available.	lable asset allocation program(s) at any time.
This Agreement is effective upon receipt and approva	Il by Ameritas Life and AIC of my election to participate.
8. Allocation	
,	vestment Level Asset Allocation Models Not available with GLWB Rider. Investment visory Agreement for Model Asset Allocation above <u>APPLIES</u> .
	noose one of the following models <u>OR</u> select your own Individual Investment Options on
	e following page. The models will be rebalanced quarterly.
[ GLWB Model – Balanced [ GLWB Model – Moderate	Aggressive Model Capital Growth Model
GLWB Model – Moderate	Balanced Model
- [	Moderate Model Conservative Model 1

# **Allocation** (continued)

**Individual Investment Options** *Not available with GLWB Rider* Use whole percentages only. Must total 100%.

Vanguard® VIF	Calvert Variable Series	Fidelity® VIP Initial Class (continued)	Rydex		
% Money Market % Balanced	% VP SRI Balanced	% Investment Grade Bond	% Guggenheim U.S. Long Short Momentum		
	% VP SRI Equity	% Mid Cap	% Government Long Bond		
% Diversified Value % Equity Income	% VP SRI Strategic	% Overseas % Strategic Income	1.2x Strategy		
% Equity Income % Equity Index	Dimensional Fund Advisors	_	% Inverse Government Long Bond Strategy		
% Equity index % Growth	% VA Global Bond	FTVIPT Templeton Class 2	% Inverse NASDAQ-100®		
% Growth % High Yield Bond	% VA International Small	% Templeton Global Bond Securities	Strategy		
% International	% VA International Value	Invesco V.I. Series I	% Inverse S&P 500 Strategy		
% Mid-Cap Index	% VA Short-Term Fixed	% American Franchise	% NASDAQ-100®		
% Nid-Oap index % REIT Index	% VA U.S. Large Value	% International Growth	% Nova		
% Small Company Growth	% VA U.S. Targeted Value		% Precious Metals		
% Total Bond Market Index	DWS VS I Class A	MFS® VIT Initial Class	% Russell 2000 1.5x Strategy		
% Total Stock Market Index	% Capital Growth VIP	% Research International	T. Rowe Price		
<del></del>	DWS VS II Class A	% Utilities	% Blue Chip Growth		
American Century VP Class I  % International	% Dreman Small Mid Cap	Neuberger Berman AMT Class I	Third Avenue		
% International	Value VIP % Global Thematic VIP	% Large Cap Value	% Value		
		Mid Cap Intrinsic Value	UIF Class I		
Calvert Variable Products	Fidelity® VIP Initial Class	PIMCO VIT Administrative Class	Emerging Markets Equity ]		
% VP EAFE International Index Class I	% Contrafund®	% CommodityRealReturn <sup>R</sup>	Ameritas Life		
% VP Natural Resources	% Equity-Income	Strategy % Total Return	% Fixed Account (maximum 25%)		
% VI Natural Nesources	% Growth	% Total neturn	100 % TOTAL (Whole percentages		
	% High Income		only; must total 100%)		
If yes, complete Replacement Not b. Will this annuity replace any exist 10. Telephone Authorization I hereby authorize and direct Amerita or to complete other financial transact Owner by phone. Ameritas Life will n Ameritas Life will employ reasonable written confirmations. If Ameritas Life Ameritas Life may be liable for any lot understand: a) all telephone transactions.	tice if required by State Law.  It unless waived, the owner will have as Life to make allowable transfers of stations as may be allowed by Ameritas of be liable for following instructions of procedures, including requiring the periodes does not employ reasonable procedures as due to unauthorized or frauduler citions will be recorded; and b) this authory Ameritas Life or (2) Ameritas Life desired.	chorization will continue to be in force	zation. among available subaccounts in instructions received from the sonably believes to be genuine. ling all instructions, and mailing nunicated by telephone are genuine,		
		ded check is NOT attached and a pers this plan. Minimum draft amount is \$5			
Please draw \$in Section 8 of this application.	from the bank account as	shown below on the (da	y) of each month and invest as shown		
Name of Depositor/Account Name Account No					
Name of Bank, Branch and Bank Add	lress				
This authorization can be terminated this authorization if any debit entry is		her party by the depositor or Ameritas	Life. Ameritas Life may terminate		
X Authorized signature for above accou	unt				

12. Suitability Inform	<b>ation</b> Wit	h joint owne	rs, include info	ormation for bo	oth Owners.					
<b>Industry and Other Af</b>	filiations									
Are you, your spouse, doi including parents, in-laws				iate family m	embers,			Owner	Joint 0	wner
Employed by or associate officer, director, branch r dealer firm) or a financial	nanager, re	gistered re						Yes No	Yes	□ No
If yes, please specify entity provide a copy of the requir					open this acc	count, please				
☐ Broker-Dealer or Mun ☐ Financial Industry Reç or other Self Regulat	gulatory Auth ory Organiza	nority (FINRA Ition*	)	state or Federa	l Securities	· ·				
(*Including a national secur the Municipal Securities Ru	ities exchan lemaking Bo	ge, registere pard.)	ed securities as	ssociation, reg	jistered clear	ring agency or	•			
Name of entity(ies):							_			
An officer, director or 10°	% (or more)	shareholde	er in a publicl	ly-owned con	npany?			Yes No	☐ Yes	☐ No
Name of company and sym	bol:						_			
A senior military, governr								Yes No	Yes	□No
2. 5	-			-						
Financial Situation and Please estimate your	1 min months   1 min									
	Owner	Joint Owner	Owner	Joint Owner	0wner	Joint Owner		0wne	Joint r Owne	
Less than \$25,000							0-15	%		
\$ 25,000 49,999							16-2			
\$ 50,000 74,999							26-3			
\$ 75,000 99,999							31-3			_
\$ 100,000 149,999							Over	35%		
\$ 150,000 199,999										
\$ 200,000 299,999										
\$ 300,000 399,999										
\$ 400,000 499,999 \$ 500,000 749,999										
\$ 500,000 749,999 \$ 750,000 999,999										
\$1,000,000 . 1,499,999										
\$1,500,000 and over										
ψ1,000,000 and 0voi										
Annual Expenses <sup>4</sup> (recurring) Special Expenses <sup>5</sup> (future, non-recurring) Joint Joint Joint										
	Owner	0wner	Owner	Owner			wner 0	wner		
Zero/none	N/A	N/A			Within 2					
Less than \$50,000					3-5 yea					
\$ 50,000 99,999					6-10 ye	ars				
\$ 100,000 249,999										
\$ 250,000 499,999										
\$ 500,000 and over										
1 Annual income includes	income from	COURCES SIL	ch ac amployn	nant alimany	encial cocur	rity invactman	t income	atc		

Net worth is the value of your assets minus your liabilities. For purposes of this application, assets include stocks, bonds, mutual funds, other securities, bank accounts, and other personal property. Do not include your primary residence among your assets. For liabilities, include any outstanding loans, credit card balances, taxes, etc. Do not include your mortgage.

<sup>&</sup>lt;sup>3</sup> **Liquid net worth** is your net worth minus assets that cannot be converted quickly and easily into cash, such as real estate, business equity, personal property and automobiles, expected inheritances, assets earmarked for other purposes, and investments or accounts subject to substantial penalties if they were sold or if assets were withdrawn from them.

<sup>&</sup>lt;sup>4</sup> Annual expenses might include mortgage payments, rent, long-term debts, utilities, alimony or child support payments, etc.

<sup>&</sup>lt;sup>5</sup> **Special expenses** might include a home purchase, remodeling a home, a car purchase, education, medical expenses, etc.

#### **Suitability Information** (continued)

Please	
estimate	your

Liquidity Needs		<b>Owner</b>	Owner
The ability to quickly and easily convert to cash all or a portion	Very important		
Significant loss in value from, for example, the lack of a ready $\vdash$	Important		
	Somewhat important		
one):	Not important		

Produ	ıct K	nowle	dae	and	Exi	perience

5	_					actions pe	
Please check the boxes that best describe	Inve		ts in Ye				nvestments)
your investment experience to date.	0	1-5	6-10	10+	0-5	6-15	Over 15
1. Individual Stocks							
2. Individual Bonds							
3. Mutual funds							
4. Unit investment trusts (UITs)							
5. Options							
6. Margin							
7. Securities futures							
8. Structured products							
9. Real estate investment trusts (REITs)							
10. Limited Partnerships*							
11. Other alternative investments**							
					Nun	nber of poli	icies
12. Fixed annuities							
13. Variable annuities							
14. Variable universal life							

#### **Existing Assets**

Total of all percentages must equal 100%.					
% 1. Individual Stocks	% 7. Structured products	%13. Certificates of deposit			
% 2. Individual Bonds	% 8. Real estate investment trusts (REITs)	%14. Fixed annuities			
% 3. Mutual funds	% 9. Limited Partnerships	%15. Variable annuities			
% 4. Unit investment trusts (UITs)	%10. Other alternative investments	%16. Variable universal life			
% 5. Options	%11. Insurance	%17. Other:			
% 6. Securities futures	%12. Cash	Explain			

#### **Investment Risk Tolerance**

<u>Investing involves risk</u>. Different investment products and strategies involve different degrees of risk. The higher the expected returns of a product or strategy, the greater the risk that you could lose most of your investment.

Please select the degree of risk you (and any Joint Owner, if applicable) are willing to take with the assets in this account.

<b>Conservative.</b> I want to preserve my initial principal in this account, with minimal risk, even if that means this account does not generate
significant income or returns and may not keep pace with inflation.
Moderately Conservative. I am willing to accept low risk to my initial principal, including low volatility, to seek a modest level of portfolio returns.
Moderate. I am willing to accept some risk to my initial principal and tolerate some volatility to seek higher returns, and understand I could lose

a portion of the money invested.

Moderately Aggressive. I am willing to accept high risk to my initial principal, including high volatility, to seek high returns over time, and understand I could lose a substantial amount of the money invested.

Aggressive. I am willing to accept maximum risk to my initial principal to aggressively seek maximum returns, and understand I could lose most, or all, of the money invested.

<sup>\*</sup> May include direct participation programs and private placements

<sup>\*\*</sup> May include hedge funds, managed futures, and business development company, etc.

#### **Suitability Information** (continued)

#### **Investment Objectives, Purpose and Time Horizon**

If choosing more than one investment objective, please rank with "1" being the first objective

Please review the following statements about investment objectives, purpose and time horizon to help us determine which investment products and strategies are suitable for you.

	7.1	
Safety of Principal. You seek to mainta	in the principal value of your investments.	
	and/or defer taxes on investment gains and incor th or income which are pursued within a tax-adva	ne. Investors with a tax-advantaged objective may antaged account.
Income. You seek to generate income fro	m investments. Principal growth is not a primary g	oal to investors with an income objective.
Growth and Income. You seek principal	growth and generate income through your investr	nents.
Growth. You seek to grow the principal	value of your investments over time.	
Aggressive Growth. You seek a signific	ant increase in the principal value of your investn	nents.
The investments in this account will be (check one) (excluding residence):	I plan to use this account for the following (check all that apply):	The expected period of time I plan to invest to achieve my financial goal(s) (check one):
<ul> <li>Less than 1/3 of my financial portfolio</li> <li>Roughly 1/3 to 2/3 of my financial portfolio</li> <li>More than 2/3 of my financial portfolio</li> </ul>	Save for education Save for retirement Save for short-term goals Generate income Accumulate wealth Preserve wealth Market speculation	Under 1 year  1-2 years 3-5 years 6-10 years 11-20 years Over 20 years
	☐ Other:	

### 13. For your protection, please read the following notice:

Other than in those states listed below, we are required to warn you of the following: Subject to the incontestability provisions of the policy, any person who knowingly and with intent to defraud provides false, incomplete, or misleading information in an application for insurance, or who knowingly presents a false or fraudulent claim for payment of a loss or benefit, is guilty of a crime and may be subject to fines and criminal penalties, including imprisonment. In addition, insurance benefits may be denied if false information provided by an applicant is materially related to a claim.

**NOTE FOR COLORADO RESIDENTS:** It is unlawful to knowingly provide false, incomplete, or misleading facts or information to an insurance company for the purpose of defrauding or attempting to defraud the Company. Penalties may include imprisonment, fines, denial of insurance, and civil damages. Any insurance company or agent of an insurance company who knowingly provides false, incomplete, or misleading facts or information to a policy holder or claimant for the purpose of defrauding or attempting to defraud the policy holder or claimant with regard to a settlement or award payable from insurance proceeds shall be reported to the Colorado Division of Insurance within the Department of Regulatory Agencies.

**NOTE FOR DISTRICT OF COLUMBIA, MARYLAND AND RHODE ISLAND RESIDENTS:** Any person who knowingly and willfully presents a false or fraudulent claim for payment of a loss or benefit, or who knowingly and willfully presents false information in an application for insurance is guilty of a crime and may be subject to fines and confinement in prison.

**NOTE FOR GEORGIA, KANSAS, NEBRASKA AND TEXAS RESIDENTS:** Any person who knowingly and with intent to defraud provides false, incomplete, or misleading information in an application for insurance, or who knowingly presents a false or fraudulent claim for payment of a loss or benefit, may be guilty of a crime and may be subject to fines and criminal penalties, including imprisonment. In addition, insurance benefits may be denied if false information provided by an applicant is materially related to a claim.

NOTE FOR MAINE AND WASHINGTON RESIDENTS: It is a crime to knowingly provide false, incomplete or misleading information to an insurance company for the purpose of defrauding the company. Penalties may include imprisonment, fines or a denial of insurance benefits.

**NOTE FOR NEW JERSEY RESIDENTS:** Any person who includes any false or misleading information on an application for an insurance policy is subject to criminal and civil penalties.

NOTE FOR NEW MEXICO RESIDENTS: ANY PERSON WHO KNOWINGLY PRESENTS A FALSE OR FRAUDULENT CLAIM FOR PAYMENT OF A LOSS OR BENEFIT OR KNOWINGLY PRESENTS FALSE INFORMATION IN AN APPLICATION FOR INSURANCE, IS GUILTY OF A CRIME AND MAY BE SUBJECT TO CIVIL FINES AND CRIMINAL PENALTIES.

**NOTE FOR OKLAHOMA RESIDENTS:** Subject to the incontestability provisions of the policy, any person who knowingly and with intent to defraud provides false, incomplete, or misleading information in an application for insurance, or who knowingly presents a false or fraudulent claim for payment of a loss or benefit, is guilty of a crime and may be subject to fines and criminal penalties, including imprisonment.

**NOTE FOR PENNSYLVANIA RESIDENTS:** Any person who knowingly and with intent to defraud any insurance company or other person files an application for insurance or statement of claim containing any materially false information or conceals for the purpose of misleading information concerning any fact material thereto commits a fraudulent insurance act, which is a crime and subjects such person to criminal and civil penalties.

**NOTE FOR VERMONT RESIDENTS:** Any person who knowingly presents a false statement in an application for insurance may be guilty of a criminal offense and subject to the penalties under state law.

**NOTE FOR VIRGINIA RESIDENTS:** Any person who, with intent to defraud or knowing that he is facilitating a fraud against an insurer, submits an application or files a claim containing a false or deceptive statement may have violated state law.

#### 14. Substitute W-9 Certification

I certify under penalty of perjury that: 1) the number shown on this form is my correct taxpayer identification number (or I am waiting for a number to be issued to me); and 2) I am not subject to backup withholding because: a) I am exempt from backup withholding, or b) I have not been notified by the Internal Revenue Service that I am subject to backup withholding as a result of a failure to report all interest or dividends, or c) the IRS has notified me that I am no longer subject to backup withholding.

You must cross out item 2 if you have been notified by the IRS that you are currently subject to backup withholding because of underreporting interest or dividends on your tax return.

THE INTERNAL REVENUE SERVICE DOES NOT REQUIRE YOUR CONSENT TO ANY PROVISION OF THIS DOCUMENT OTHER THAN THE CERTIFICATIONS REQUIRED TO AVOID BACKUP WITHHOLDING.

#### 15. Acknowledgment

- a. I (We) hereby represent to the best of my (our) knowledge and belief that each of the statements and answers contained above are full, complete, and true.
- b. The Annuity Date is the later of five policy years or age 85 unless otherwise requested.
- c. I (We) have been given a current Prospectus for this variable annuity which explains insurance-related charges.
- d. I (We) acknowledge that I (we) have received a current copy of an AIC disclosure booklet as applicable, which contains the Pre-Dispute Arbitration Agreement, Privacy Notice and various other disclosure documents.
- e. I (We) acknowledge that I (we) have received the asset allocation brochure, if applicable.
- f. If you are purchasing this policy for use in a tax-qualified plan, please acknowledge the following: I have been informed and understand that a tax-deferred accrual feature is provided through my tax-qualified plan and this annuity does not provide any additional tax-deferral benefit. In addition, I am also acknowledging that I am purchasing this annuity policy for use in a tax-qualified plan because of its features and/or benefits other than tax-deferral (such as the lifetime income option, available death benefit and/or maximum guarantee fees).

  ☐ Check here if you wish to receive a copy of the Statement of Additional Information.

g. I (We) understand that policy values may increase or decrease according to the investment experience of the Separate Account and that the dollar amounts are not guaranteed. I (We) believe this policy is appropriate to meet my investment objectives and anticipated financial needs.

Dated at	On this Date
City	State
X	Х
Signature of Owner	Signature of Joint Owner (if applicable)
X	Х
Signature of Annuitant if other than Owner	Signature of Joint Annuitant if other than Joint Owner (if applicable)
Title of Officer or Trustee	Title of Officer or Trustee

16. Agent/Registered Representative Statemer	t Complete only if you are a registe	red representative of a broker/dealer.
Policy Delivery. Send to: Owner Agent/Register	ed Representative	d, policy will be mailed to Owner.
a. Does the Owner (Applicant) have any existing life insuran- If yes, submit with this application a completed Replacem if required by State Law.		
b. Do you have any knowledge or reason to believe that repl or annuity contracts may be involved?		
c. Did you see the Owner (Applicant) at the time of applicati	on completion?	
If yes, you must positively identify the Owner with an acceptable forms are: Driver's License, Passport, Mil		
Form of ID used for <b>Owner</b>	ID #	Expiration Date
Form of ID used for <b>Joint Owner</b> (if applicable)	ID #	Expiration Date
If no, you must submit a copy of an unexpired govern	ment-issued picture form of ID with	this application.
What was or will be the source of funds used to apply for the	noliny?	
Checking Account Savings Account Proceed	' '	Other
I certify that the information provided by the Owner has beer		
	,	
X		
Signature of Agent/Registered Representative		Date
Name of Agent/Registered Representative (please print)		Agent/RR Code
Name of Agent/hegistered hepresentative (please print)		Agent/ nn Code
Agency or Broker/Dealer (please print)		
Y		
X Supervisory Principal Signature		Date
Clearing Firm / Brokerage Account #		

State: Arkansas Filing Company: Ameritas Life Insurance Corp.

**TOI/Sub-TOI:** A03I Individual Annuities - Deferred Variable/A03I.002 Flexible Premium

**Product Name:** UVA 5-13 and NLVA 5-13 - Variable Applications

Project Name/Number: UVA 5-13 and NLVA 5-13 - Variable Applications/UVA 5-13 and NLVA 5-13 - Variable Applications

# **Supporting Document Schedules**

		Item Status:	Status Date:
Satisfied - Item:	Flesch Certification		
Comments:			
Attachment(s):			
AR Readability Certificati	ion-012313.pdf		
		Item Status:	Status Date:
Satisfied - Item:	Statement of Variability		
Comments:			
Attachment(s):			

#### STATE OF ARKANSAS

# **CERTIFICATION OF READABILITY**

INSURER: Ameritas Life Insurance Corp.

Ameritas Life Insurance Corp. hereby certifies that this filing achieves a Flesch Reading Ease Test Score as stated below:

Form Number	Form Title	Flesch Score
UVA 5-13	Application for Flexible Premium Deferred Variable Annuity	Exempt
NLVA 5-13	Application for Flexible Premium Deferred Variable Annuity	Exempt

SIGNATURE:

NAME & TITLE: Robert G. Lange

Vice President, General Counsel & Assistant Secretary

DATE: <u>January 23, 2013</u>

#### AMERITAS LIFE INSURANCE CORP.

#### STATEMENT OF VARIABILITY

UVA 5-13 Application for Flexible Premium Deferred Variable Annuity NLVA 5-13 Application for Flexible Premium Deferred Variable Annuity

The following information has been bracketed to allow for future changes.

#### **UVA 5-13**

- 1. General Company Information (page 1)
  - a) Client Service Office Address, Phone Number, and Fax Number
- 2. Section 9 (page 4): Allocation allows for periodic funds changes.
  - a) GLWB Models
  - b) Investment Level Asset Allocation Models
  - c) Individual Investment Options

#### **NLVA 5-13**

- 1. General Company Information (page 1)
  - a) Client Service Office Address, Phone Number, and Fax Number
- 2. Section 8 (pages 2-3): Allocation allows for periodic funds changes.
  - a) GLWB Models
  - b) Investment Level Asset Allocation Models
  - c) Individual Investment Options